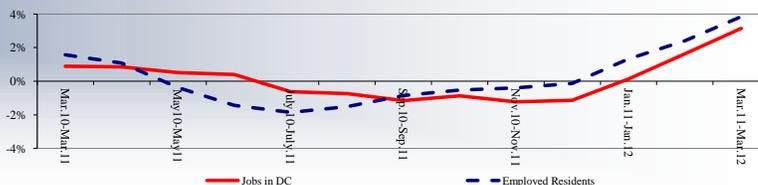


Labor & Industry

- ➔ Jobs in D.C. for March 2012, up 14,900 (2.1%) from March 2011
- ➔ District resident employment for March 2012, up 3,800 (1.2%) from March 2011

Change in Total Wage and Salary Employment and Employed Residents
 (percent change from prior year in 3-month moving average)



Labor Market ('000s): March 2012^a

	District of Columbia			Metropolitan area		
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr. ch. (amt.)	1 yr. ch. (%)
Employed residents	313.4	3.8	1.2	3023.5	48.8	1.6
Labor force	347.8	3.2	0.9	3199.9	42.0	1.3
Total wage and salary employment	735.5	14.9	2.1	3,011.3	36.6	1.2
Federal government	209.3	-3.2	-1.5	380.2	-2.4	-0.6
Local government	34.2	-0.1	-0.3	318.3	6.7	2.2
Leisure & hospitality	63.2	3.1	5.2	270.4	12.3	4.8
Trade	23.2	0.3	1.3	312.5	-3.6	-1.1
Education and health	123.1	9.0	7.9	382.0	15.3	4.2
Prof., bus., and other services	219.3	4.3	2.0	868.1	-1.5	-0.2
Other private	63.2	1.5	2.4	479.8	9.8	2.1
Unemployed	34.3	-0.6	-1.8	176.4	-6.8	-3.7
New unempl. Claims	1.5	-0.1	-8.5			

Detailed Employment ('000s): March 2012

	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Manufacturing	1.0	-0.1	-9.1	0.1
Construction	12.9	1.7	15.2	1.8
Wholesale trade	4.6	0.0	0.0	0.6
Retail trade	18.6	0.3	1.6	2.5
Utilities & transport.	4.2	0.0	0.0	0.6
Publishing & other info.	18.5	-0.1	-0.5	2.5
Finance & insurance	16.3	-0.1	-0.6	2.2
Real estate	10.3	0.1	1.0	1.4
Legal services	30.3	0.1	0.3	4.1
Other profess. serv.	71.3	-0.6	-0.8	9.7
Empl. serv. (incl. temp)	14.6	1.7	13.2	2.0
Mgmt. & oth. bus serv.	34.1	0.7	2.1	4.6
Education	58.2	5.6	10.6	7.9
Health care	64.9	3.4	5.5	8.8
Organizations	60.7	1.4	2.4	8.3
Accommodations	15.9	1.0	6.7	2.2
Food service	40.1	1.5	3.9	5.5
Amuse. & recreation	7.2	0.6	9.1	1.0
Other services	8.3	1.0	13.7	1.1
Subtotal, private	492.0	18.2	3.8	66.9
Federal government	209.3	-3.2	-1.5	28.5
Local government	34.2	-0.1	-0.3	4.6
Total	735.5	14.9	2.1	100.0

^a Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)
^b Preliminary, not seasonally adjusted

D.C. Hotel Industry^b

	Amt.	1 yr. ch.
Mar. 2012		
Occupancy Rate	83.0%	0.2%
Avg. Daily Room Rate	\$229.16	-\$2.19
# Available Rooms	27,637	195
Room Sales (\$M)	\$162.9	-\$0.1

Airport Passengers^{c,d}

	Mar. 2012	Amt.(000)	1 yr. ch. (%)
DCA		1,650.0	0.6
IAD		1,915.0	0.2
BWI		1,907.1	1.1
Total		5,472.1	0.6 ^e

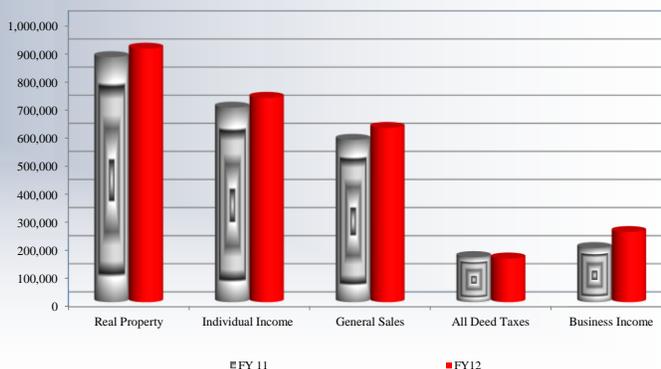
^b Source: Smith Travel Research ^c Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^d Includes arrivals and departures ^e Weighted average

Source: BLS. Details may not add to total due to rounding.

Cash Collections

- ➔ FY 2012 (Oct. - Apr.) Total collections before earmarking increased by 6.8% from 1 year ago
- ➔ FY 2012 (Oct. - Apr.) Individual income tax collections increased by 5.1% from 1 year ago
- ➔ FY 2012 (Oct. - Apr.) All deed tax collections decreased by 3.1% from 1 year ago
- ➔ FY 2012 (Oct. - Apr.) General sales tax collections increased by 7.4% from 1 year ago
- ➔ FY 2012 (Oct. - Apr.) Real property tax collections increased by 3.5% from 1 year ago

FY 2012 Year-to-Date (Oct.-Apr.) Cash Collections Compared With Same Period of Previous Year (\$000)



General Fund: FY2012 Year-to-Date (Oct. - Apr.) Cash Collections (\$000)^a

	FY'11	FY'12	% Chg.	Addenda:	FY'11	FY'12	% Chg.
Real Property	872,340	902,627	3.5%	Convention Ctr. Transfer ^b	51,545	55,135	7.0%
General Sales	578,014	620,708	7.4%	Ind. Inc. Tax Withholding for D.C. residents	697,202	720,642	3.4%
Individual Income	692,652	727,708	5.1%				
Business Income	192,992	250,099	29.6%				
All Deed Taxes ^c	160,794	155,764	-3.1%				
Total Other Tax Revenue	253,509	281,152	10.9%				
Total Tax Revenue (before earmarking)	2,750,300	2,938,060	6.8%				
Earmarked Tax Revenue	141,840	154,522	8.9%				
Total Tax Revenue (after earmarking)	2,608,460	2,783,538	6.7%				

^aRevenue amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT (parking tax and public space rental), Neighborhood Investment Fund, the Highway Trust Fund, the Nursing Facility Quality of Care Fund, Healthy DC Fund, the Housing Production Trust Fund, WMATA, Hospital Fund, Stevie Sellows Quality Improvement Fund, Healthy Schools, ABRA). Variations in processing activities may affect year-to-date comparisons.

^bPortion of sales tax on hotels and restaurants

^c Includes deed recordation, deed transfer and economic interest taxes

